BEACHFRONT CONDO PRICE INDEX **WEST COAST**



62
PRICE INDEX



average for 2018 which translates to an average of US\$612 psf vs US\$548 psf for the previous year.

The median price is lower than the average which indicates that more units sold in the lower end of the spectrum while about 20% of sales achieved \$5M or more.

The BCPI for the west coast remained steady at 62 during 2019, a slight uptick in median price psf to

US\$538. Generally, most metrics remained about the same as seen for recorded sales of 23 versus 22 in 2018. However, the average price of recorded sales has seen an improvement of 71% over the

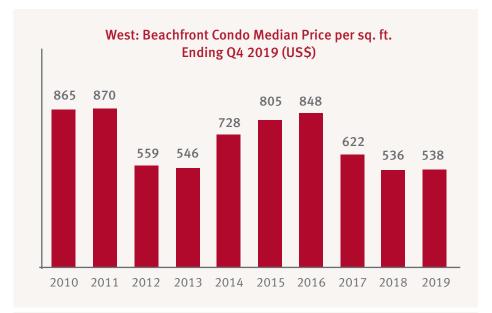
138
ACTIVE LISTINGS



Our index has been observing a decline in median achieved prices for west coast condos since 2016, and with the levelling of this year, any return to 2016 prices seem a long way off. Additionally, the absorption rate of recently launched off-beach condominium projects have shown that purchasers are willing to sacrifice beachfront convenience for the more price accessible properties off-beach.







\$2.1M AVERAGE PRICE



120 100 80 60 62.1 62.3

West: Terra Caribbean Beachfront Condo Price Index

\$538.14 MEDIAN PRICE PSF



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The numbers below show present West Coast Beachfront Supply by the number of bedrooms



2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019